

iBiP Analyzing 2011 – 2012



February 7, 2011
Angela Marinas

R12.1.3

R12.0

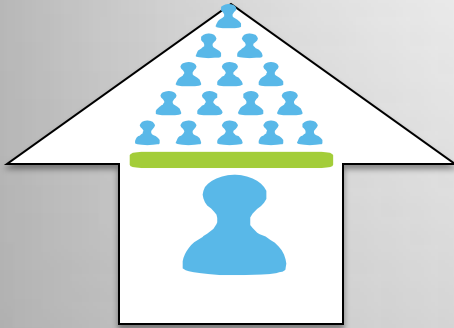
R11.5.10

R11.5.9

Preparing for R12.1.3 Rush

There's an increasing demand for skilled and experienced Oracle Resources





Increase Resource Need



Less Resources Available



Increase of Project Cost



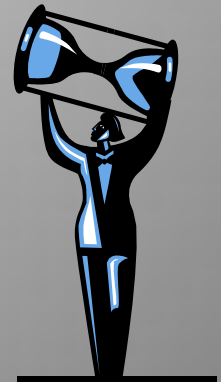
Oracle E-Business R12.0

- **FACT:** Oracle E-Business Suite Release 12.0 will transition from [Premier Support to Extended Support](#) on February 1, 2012.
- **FACT:** It is LESS than 220 Days Away (11 Months)



Oracle E-Business Suite Release 11.5.10

- **FACT:** Oracle E-Business Suite Release 11.5.10 [Premier Support](#) officially ends in November, 2010.
 - ✓ Client will have the option of purchasing Extended Support for an [additional fee](#).
 - ✓ Fees for the first year of Extended Support for Apps 11.5.10 from November 2010 to November 2011 have been waived.
- **FACT:** It is LESS than 180 Days Away



Oracle E-Business R11.5.9

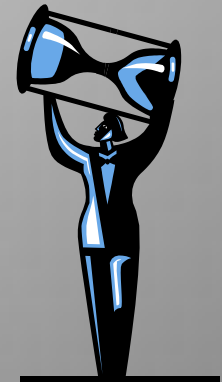
- **FACT:** Oracle E-Business Suite Release 11.5.9, Sustaining Support was extended by one year and has expired.
 - Sustaining Support includes fixes for Severity 1 production issues and will include one statutory
 - The extension was in effect through June 2010.

FACT: Organizations in this predicament need to upgrade urgently



Oracle E-Business Suite database 10gR2

- **FACT:** Premier Support for the 10gR2 Database officially ended in July 2010.
- **FACT:** Oracle Database 10gR2 Extended Support Fees Waived through July 2011
- **FACT:** It is LESS than 80 Days Away



Plan For Your Upgrades

- ❑ Plan For Your Upgrade/Implementation - As Soon As Possible
- ❑ Don't waste the **“EXTRA TIME”**
- ❑ Fees for Extended Support will still kick in after these extensions!
- ❑ Use extra time to begin planning for your Oracle E-Business Suite Release 12 and 11g Database upgrades NOW.

Resource Demand is Growing

- ❑ Ensure Executive/Sponsor understand the risk and cost of procrastinating
- ❑ Market Studies indicate a growing demand E-Business Resources
- ❑ Get ahead - Avoid the R12.1 Rush



Lessons Learned

Oracle E-Business Upgrade R12.1.3

- Ensure Executive/Sponsor understand the value and need of the R12.1.3 Upgrade
- Obtain Business Leadership Ownership and Sponsorship
- Identify what “Best Fits” your organization “Upgrade or Implementation”
- Create a Realistic Schedule for your R12.1.3 implementation or upgrade
- Identify a Realistic Team of resources – Internal/External business, technical and functional resources

Lessons Learned (cont.)

- Incorporate the People, Process and Technology
- Don't assume your Staff can take on this project
- Conduct your implementation or upgrade on a parallel system
- Allow yourself Sufficient Time to perform user acceptance testing (UAT), training and data integrity.
- Validate past modifications, system design and setup – ensure these still meet your business needs
- Look for opportunities to uncover value and drive improvements
- Perform Data Analysis/Comparison
- Ensure ALL accounting is transferred

Top Lessons Learned

- Clean up/Clear up any data issues before upgrading
- Utilize Maintenance Wizard for the upgrade
- Apply ALL Oracle Financials Critical Patches, Pre-upgrade patches BEFORE upgrading to R12 and Post-upgrade patches ASAP upon completing the upgrade.
- Ensure to provide adequate Training
- Perform several month-end, quarter-end and year-end closing before a Go-Live date.
- Validate, Validate and Validate – Perform multiple data validation (costing, vendor, assets, payables)

Start Planning NOW!

Q & A

A photograph showing the lower legs and hands of several runners in a starting crouch on a track. The runners are positioned in a line, with their hands and feet on the ground, ready to start a race. The lighting is dramatic, highlighting the muscles and the texture of the track.

Need Help? iBiP Can Help

About iBiP Corporation

We have technical, functional and business leaders with a proven track record of success to assist with an upgrade, implementation and/or business reengineering needs.

We combined the business, process and the technology to deliver first class service.

Our team works with both government and commercial customers which has enabled us to share best practices between both markets. At iBiP, we bring a talent pool and a strong network with the ability to drive and deliver solutions.

Angela Marinas

iBiP Corporation, 700 NE 90th Street, Miami Shores, Florida 33138
Direct Line 305.694.5352, Cell Phone 305.335.6787, Main No. 786.467.1000
www.ibip.biz



iBiP Team